## **Harford County Board of Estimates Meeting**

December 15, 2020 1:03 p.m. Conference Call

### Present:

Benjamin Lloyd, Director of Administration and designee of the County Executive Karen D. Myers, Director of Procurement
Patrick Vincenti, County Council President
Robert Sandlass, Treasurer
Warren L. Hamilton, County Council Appointee
Joseph Siemek, Director, Department of Public Works
Margaret Hartka, Senior Assistant County Attorney

#### Absent:

Timothy Hopkins, County Executive Appointee

## Announcement from Benjamin Lloyd

Mr. Benjamin Lloyd notified the attendees that Harford County Government was following protocol under the Open Meetings Act during the COVID-19 Emergency.

# Approval of Minutes of the December 8, 2020 Board of Estimates Meeting

The minutes of the December 8, 2020 Board of Estimates Meeting were approved by general consent.

## Item No. 12-15-20-01

Ms. Howard presented Solicitation No. 19-075 on behalf of Mr. Behles; Excess Workers Compensation and Employer's Liability Insurance; Change Order #2.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Jackie Howard, on behalf of the Law Department, Risk Management Office, stated that this proposal is for the renewal of the Excess Workers Compensation insurance policy with Safety National Casualty Corporation through RCM&D.

The Law Department, Risk Management Office, requests approval of Change Order # 2 in the amount not to exceed \$68,902.00 per year, increasing the contract total not to exceed \$178,987.00 per year to RCM&D, Inc. of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

### Item No. 12-15-20-02

Ms. Myers presented Solicitation No. 21-203 on behalf of Major Dunbar; Mobile Data Computers-HCSO; Piggyback-State of Maryland DOIT # 060B5400007.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Karen Myers, on behalf of the Harford County Sheriff's Office, stated that this proposal is for the purchase of 100 Panasonic CF-31 mobile data computers to replace end-of-life existing mobile data computers.

The Harford County Sheriff's Office recommends award in the amount of \$432,500.00 to USC Canterbury Corporation of Annapolis, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

## Item No. 12-15-20-03

Mr. Slattery presented Solicitation No. 21-114; Pump, Motor, and Mechanical Equipment Maintenance Services; Request for Proposal.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Larry Slattery from the Department of Public Works stated that this proposal is to provide service and repair to pump, motor, and mechanical equipment within Water and Sewer Operations.

The Department of Public Works requests approval for award in the amount not to exceed \$750,000.00 per year to DEMCO, Inc. of Salisbury, MD, DSI, Inc. of Baltimore, MD, EMH Environmental, Inc. of Glenwood, MD, and TEAM Service Corporation of Baltimore, MD accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

### Item No. 12-15-20-04

Mr. Gable presented Solicitation No. 21-115; Vacuum Pump, Grit, Sludge, and Grease Cleaning Services for Water and Wastewater Operations; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Phillip Gable from the Department of Public Works is requesting approval for the removal of grease, grit, and debris from various structures in the wastewater treatment plants and collection system for Harford County.

The Department of Public Works recommends award in the amount not to exceed \$136,250.00 per year to Magnolia Plumbing, Inc. of Washington, DC in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

#### Item No. 12-15-20-05

Mr. Kuba presented Solicitation No. 21-195; eCivis Grant Management Software from Carahsoft Technology; Piggyback- Omnia Partners via the Region 4 Education Service Center Contract # 19-19.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of eCivis Grant Management software.

The Office of Information and Communication Technology recommends award in the amount of \$191,250.00 to Carahsoft Technology Corporation of Reston, VA in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

#### Item No. 12-15-20-06

Mr. Kuba presented Solicitation No. 21-190; VMWare for VDI Work From Home Solution; Piggyback- State of Maryland # 060B2490022.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of VMWare VDI Solution for 250 users.

The Office of Information and Communication Technology recommends award in the amount of \$231,249.75 to IP DataSystems, Inc. of Ellicott City, MD.

This motion was unanimously approved with one member absent.

#### Item No. 12-15-20-07

Mr. Kuba presented Solicitation No. 21-197; VDI VxRail Node Expansion; Piggyback- State of Maryland BPO # 060B2490022.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology, stated that this proposal is for the purchase of VDI VxRail Node Expansion to add servers to the current VxRail VDI clusters to increase the processing capabilities for the expansion of Thin Clients used by the County and Fire Services staff.

The Office of Information and Communication Technology recommends award in the amount of \$275,183.37 to IP DataSystems, Inc. of Ellicott City, MD.

This motion was unanimously approved with one member absent.

#### Item No. 12-15-20-08

Mr. Kuba presented Solicitation No. 21-192; Record Management System (RMS); Sole Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of a shared Records Management System to be used by all Public Safety Law Enforcement agencies within Harford County. This system is essential to effective law enforcement within Harford County and supplies data to other critical public safety systems and services throughout Harford County.

The Office of Information and Communication Technology recommends award in the amount of \$123,795.84 to Intergraph Corporation d/b/a Hexagon Safety & Infrastructure of Madison, AL in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

### Item No. 12-15-20-09

Mr. Kuba presented Solicitation No. 21-198; DES 911 Center Isolated and Secure Network; Piggyback- State of Maryland BPO # 060B2490022.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of hardware and software to isolate the DES/911 Center IT infrastructure to provide an additional level of security for DES/911 services.

The Office of Information and Communication Technology recommends award in the amount of \$558,992.79 to IP DataSystems, Inc. of Ellicott City, MD.

This motion was unanimously approved with one member absent.

## Item No. 12-15-20-10

Mr. Kuba presented Solicitation No. 21-202; Equipment for Virtual Work; Piggyback- State of Maryland BPO # 060B5400007.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of laptops, scanners, and printers for virtual work environment.

The Office of Information and Communication Technology recommends award in the amount of \$80,445.00 to HCGI Hartford, Inc. d/b/a HCGI of Columbia, MD.

This motion was unanimously approved with one member absent.

#### Item No. 12-15-20-11

Mr. Patrick presented Solicitation No. 21-193; BearCat Armored Vehicle; Piggyback- HGAC Buy Contract # AM10-20.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of one (1) 2021 Lenco Ballistic Engineered Armored Response Counter Attack Truck (BEARCAT) for special operations within the Harford County Sheriff's Office.

The Department of Procurement recommends award in the amount of \$404,720.25 to Lenco Industries, Inc. of Pittsfield, MA in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

### Item No. 12-15-20-12

Mr. Patrick presented Solicitation No. 21-191; Pickup Trucks for HCSO; Request for Quotation.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of five (5) 2021 Ford F350 4x4 Pickup Trucks with various builds for special operations with the Harford County Sheriff's Office.

The Department of Procurement recommends award in the amount of \$193,023.00 to Plaza Ford Inc. of Bel Air, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

### Item No. 12-15-20-13

Ms. Carpenter presented Solicitation No. 21-199; Uniform Purchase; Piggyback-Cecil County, MD # 18-05.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Christine Carpenter from the Department of Procurement stated that this proposal is for the purchase of Countywide uniforms.

The Department of Procurement recommends award in the amount not to exceed \$175,000.00 for the first contract term with subsequent option year purchases not to exceed \$120,000.00 to Chesapeake Uniform Rental, Inc. d/b/a Lord Baltimore Uniform of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

#### Item No. 12-15-20-14

Ms. Carpenter presented Solicitation No. 21-200; Uniform Rentals; Piggyback- Cecil County, MD # 18-05.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Christine Carpenter from the Department of Procurement stated that this proposal is for the rental of Countywide uniforms.

The Department of Procurement recommends award in the amount not to exceed \$48,000.00 per year to Chesapeake Uniform Rental, Inc. d/b/a Lord Baltimore Uniform of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with one member absent.

With no further business, the meeting was adjourned at 1:41 PM.

Respectfully submitted,

Michele Silvestri Recording Secretary